

Did We Hit A Home Run?

Song & Sarah Han
Winter Springs, FL 32708

1. When buying and selling your home why did you hire The Hard Working Nice Guy's Team?

After our initial consultation with David and Michael, we were very impressed with their knowledge of the area and market. Coming from out of state that was so helpful and much needed.

2. With one low and ten high, please rank how David, Michael and their team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 (10)

3. In thinking about the entire purchasing process, what did you appreciate most about our services and why were they of value to you? *Michael was very patient with us throughout the whole process and stuck with us in finding just the right home in the area that we wanted to be in.*

4. How would you describe your interaction with Debbie Joens and the service she provided? Please comment.

Debbie is so very helpful and stays on top of it all. She is very kind and quick to reply.

5. Did you feel like The Hard Working Nice Guy's team showed care and concern for your needs and that you received "Preferred Client" treatment throughout the purchasing process from David, Michael and their team? Please comment.

Yes, they gave great advice, looked for the small details and made us aware of those, explained how the process of buying a home in FL worked, gave us recommendations for contractors etc.

6. Were the vendors (Home Inspector(s), Insurance agent(s), Lender etc.) we recommended beneficial? Please comment.

Home Inspector and Lender were great. They were very on top of it and replied quickly. Insurance - we ended up going with our own, but he was still helpful.

7. At any time, was there anything about the treatment you received, either from David, Michael, their team or Bill Sholk with Contemporary Mortgage which caused you to feel uncomfortable? Please comment.

N/A

8. When you think of The Hard Working Nice Guy's Team selling real estate, what's the one word that comes to your mind?

They have your best interest at heart!

9. Will you use David and his team for your real estate needs in the future?

100%, yes!

10. Song & Sarah, we appreciate the opportunity to serve you and are deeply grateful for the trust you've placed in us. Thank you for introducing us to your family and friends and for telling them about the experience you had with David and his team!

Sarah Han
Song & Sarah

May 11, 2022
Date

