

Did We Hit A Home Run?

Langdon Stanley
Winter Park, FL 32789

1. When selling your investment property, why did you hire The Hard Working Nice Guy's Team?

I have sold four other houses with David and know that he would do the best job.

2. With one low and ten high, please rank how David and The Hard Working Nice Guy's Team met or exceeded your expectations.

1 2 3 4 5 6 7 8 9 10

3. In thinking about the entire selling process, what did you appreciate most about our services and why were they of value to you?

I was nervous about the buyer having to wait on a mortgage approval. David and Debbie made a list of timelines that showed me the daily progress.

4. How would you describe your interaction with Debbie Joens and the service she provided? Please comment.

As always, Debbie was informative, prompt and professional in every aspect of the sale.

5. Did you feel like The Hard Working Nice Guy showed care and concern for your needs and that you received "Preferred Client" treatment throughout the selling process from David and his team? Please comment.

Very much so! Although I know he is extremely busy, he made each call feel like I was his only client.

6. Was the title company we recommended beneficial? Please comment.

Absolutely. I have always been impressed with Leading Edge Title.

7. At any time, was there anything about the treatment you received, either from The Hard Working Nice Guy's team or Leading Edge Title that caused you to feel uncomfortable? Please comment.

None whatsoever - not a single issue in 5 sales.

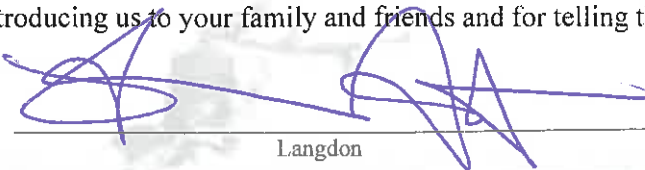
8. When you think of The Hard Working Nice Guy and your real estate experience, what are one or two words that come to mind?

STRESS FREE

9. Will you use David and his team for your real estate needs in the future?

Yes, I will likely sell another property this year and it will be sold by David.

10. Langdon, we appreciate the opportunity to serve you and are deeply grateful for the trust you've placed in us. Thank you for introducing us to your family and friends and for telling them about the experience you had with David and his team!



Langdon

8-29-22

Date

